



Health Services
LOS ANGELES COUNTY

**Los Angeles County
Board of Supervisors**

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September 16, 2008

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

**APPROVAL OF AMENDMENTS TO TEMPORARY NURSING
PERSONNEL SERVICES AGREEMENTS
(ALL SUPERVISORIAL DISTRICTS)
(3 VOTES)**

SUBJECT

John F. Schunhoff, Ph.D.
Interim Director

Robert G. Splawn, M.D.
Interim Chief Medical Officer

Request approval to extend the term of agreements with 23 nurse registries for the continued provision of temporary nursing personnel services for all Department of Health Services (DHS) Hospitals, Comprehensive Health Centers and Juvenile Court Health Services.

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Interim Director of Health Services, or his designee, to sign amendments to 23 temporary nursing personnel services agreements with no change in rates, with the nurse registries identified in Attachment A, for the continued provision of temporary nursing personnel services, effective October 1, 2008 through October 31, 2008.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTIONS

An approval of these actions will allow DHS to continue to obtain as-needed temporary nursing personnel. The current Agreements expire September 30, 2008. The requested extension is necessary in order for the department to finalize the terms of the new agreements with recommended vendors and obtain your Board's approval of said agreements.

Implementation of Strategic Plan Goals

The recommended actions support Goal 1, Service Excellence, and Goal 7, Health and Mental Health of the County's Strategic Plan.

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through leadership,
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FISCAL IMPACT/FINANCING

Funding for the recommended one-month extension period is included in the Fiscal Year 2008-09 Adopted Budget in the estimated amount of \$3.6 million as follows: \$2.6 million for the LAC+USC Healthcare Network, \$0.17 million for Coastal Network, \$0.03 million for Southwest Network, \$0.12 million for Rancho Los Amigos Rehabilitation Center, \$0.01 million for Juvenile Court Health Services, and \$0.67 million for ValleyCare Network.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

For a number of years, the County has contracted with private registries for the provision of as-needed temporary nursing personnel for both DHS and Sheriff's Department, to address critical staffing shortages, peak workloads, and vacation coverage at their respective health facilities.

On December 19, 2000, the Board approved agreements with nurse registries to provide temporary nursing personnel services under four categories: 1) registered nurses (RN) clinic/staff and critical care RN; 2) hemodialysis RN; 3) specialty nursing and surgical technician personnel (i.e., emergency room RN; operating room RN; and surgical technician); and 4) nursing support personnel (i.e., certified nursing attendant and licensed vocational nurse) to DHS and Sheriff's Department for a five year term.

On July 31, 2001, the Board approved a sole source agreement with Antelope Valley Acute Hemodialysis Medical Group (AVAHMG) to provide hemodialysis services at High Desert Hospital (now known as High Desert Health System).

On January 13, 2004, the Board delegated authority to DHS to amend the agreements to establish rates consistent with those paid in the community for the services provided under the temporary nursing personnel services agreements and to execute agreements with additional nurse registries that were willing to agree to the County's terms and conditions.

On January 18, 2005, the Board delegated authority to DHS to amend agreements to add a service category to support the management of assaultive patient behavior.

Subsequent extensions to the term of the agreements were approved by the Board to allow DHS to complete the Qualification Process (QP) solicitation document released on November 6, 2006, with the most recent extension granted through September 30, 2008.

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These contracts will continue to be utilized only for the most critical Department functions which County employees, in-house staffing pool personnel, and County re-employment list personnel are not available to perform the services. County Counsel has approved Exhibit I as to form.

CONTRACTING PROCESS

On November 6, 2006, DHS released a QP to be used to identify the most qualified nurse agencies/registries that are best able to provide the temporary nursing personnel services required by the Department. DHS advertised the QP on the County's L.A. County Online Website and in local newspapers. Phases I and II of the QP have been completed. The department just concluded Phase III, Site Visits and is in the process of preparing the new agreement which will be presented for your Board's approval next month.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the recommended actions will ensure the continued availability of as-needed temporary nursing personnel services for DHS.

When approved, the department requires three signed copies of the Board's action.

Respectfully submitted,



John F. Schunhoff, Ph. D.
Interim Director

JFS:po

Attachments (2)

c: Chief Executive Officer
County Counsel
Executive Officer, Board of Supervisors

TEMPORARY NURSING PERSONNEL SERVICES
EFFECTIVE THROUGH OCTOBER 31, 2008

	CONTRACTOR	CONTRACT NUMBER
1	All Star Staffing	H700217-5
2	Associated Health Professionals, Inc.	H211855-8
3	ATC Travelers	H700227-5
4	CareerStaff Unlimited, Inc.	H207300-4
5	Flex Nursing Service, Inc.	H700218-5
6	Haemo-Stat, Inc., Acute Hemodialysis Nursing Service	H212070-4
7	HealthTalent, Inc. (Formerly Stat Nurses International)	H700222-4
8	Hemodialysis, Inc.	H211857-4
9	HRN Services, Inc.	H211858-6
10	Medi-Lend Nursing Services of California, Inc.	H700262-5
11	Medical Specialists Temporary Personnel, Inc.	H207307-6
12	Mediscan Diagnostic Services, Inc.	H211859-7
13	Medstaff, Inc.	H700209-5
14	Nurse Connection, Inc.	H211860-7
15	On Assignment Staffing Services, Inc.	H700342-5
16	ProCare One Nurses, LLC	H211951-5
17	Professional Resource Enterprises, Inc. (dba United Nursing International)	H211866-6
18	P.S. National, Inc. (dba Professional Staffing)	H211865-7
19	Renology Medical Group, A Medical Corporation	H211861-4
20	S.O.S. Nurses Service Corporation	H700223-5
21	United Staffing Solutions, Inc.	H207299-6
22	Vital Health Care Personnel, Inc.	H207295-5
23	Westways Staffing Services, Inc.	H207298-5

Contract No. _____

TEMPORARY NURSING PERSONNEL SERVICES AGREEMENT

Amendment No. _____

THIS AMENDMENT is made and entered into this _____ day
of _____, 2008,

by and between

COUNTY OF LOS ANGELES (hereafter
"County"),

and

(hereafter "Contractor").

WHEREAS, reference is made to that certain document entitled, "TEMPORARY NURSING PERSONNEL SERVICES AGREEMENT", dated _____, and further identified as Agreement No. H _____, and any amendments thereto (all hereafter referred to as "Agreement"); and

WHEREAS, the parties wish to amend Agreement to extend the contract term; and

WHEREAS, Agreement provides that changes may be made in the form of a written amendment which is formally approved and executed by both parties.

NOW, THEREFORE, the parties agree as follows:

1. This Amendment is effective on October 1, 2008.

2. Paragraph 1, TERM, shall be revised to read as follows:

"1. TERM: This Agreement shall be effective _____, and shall continue, unless sooner terminated or canceled, in full force and effect to and including through October 31, 2008.

In all other circumstances, this Agreement may be terminated, with or without cause, by Contractor upon giving of at least thirty (30) calendar days advance written notice to County. In any event, County may terminate this Agreement in accordance with the TERMINATION Paragraphs of the ADDITIONAL PROVISIONS hereunder.

County's Interim Director of Health Services or his/her authorized designee(s) (hereafter collectively "Director") may also suspend the performance of services hereunder, in whole or in part, effective upon the Contractor's receipt of County's written notice. County's notice shall set forth the reason for the suspension, the extent of the suspension, and the requirements for full restoration of the performance obligations.

Notwithstanding any other provision of this Agreement, the failure of Contractor or its officers, employees, or agents to comply with any of the terms of this Agreement shall constitute a material breach of contract, and the Agreement may be terminated by County immediately. County's failure to exercise this right of termination shall not constitute a waiver of such right, which may be exercised at any subsequent time."

3. Except for the changes set forth herein, all terms and conditions of the Agreement shall remain the same.

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its

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Interim Director of Health Services, and Contractor has caused this Amendment to be subscribed in its behalf by its duly authorized officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By _____
John F. Schunhoff, Ph.D.
Interim Director of Health Services

Contractor

By _____
Signature

Print Name

Title _____
(AFFIX CORPORATE SEAL)

APPROVED AS TO FORM
BY THE OFFICE OF THE COUNTY COUNSEL
RAYMOND G. FORTNER
COUNTY COUNSEL

APPROVED AS TO CONTRACT
ADMINISTRATION:

DEPARTMENT OF HEALTH SERVICES
CONTRACTS AND GRANTS DIVISION